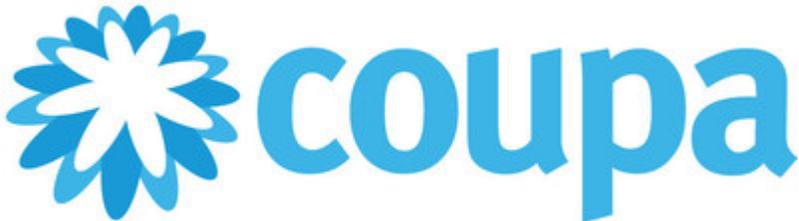## North Queensland Airports Takes Flight With Coupa

April 10, 2019

Australian aviation company to achieve greater visibility and operational efficiency with business spend management transformation

SAN MATEO, Calif., April, 10, 2019 /PRNewswire/ -- Coupa Software (NASDAQ: COUP), a leader in business spend management (BSM), today announced that North Queensland Airports (NQA), an Australian airport operator, selected Coupa to help advance its spend management transformation. NQA, which serves over five million passengers each year, is looking to create a more seamless and unified procurement process to support the ongoing advancement of its spend infrastructure.

"Our currently decentralized and manual internal procurement processes led us to look for a system that could be easily adopted across the organization, and the Coupa BSM Platform delivers on that," **said Mark Hope, chief financial officer at NQA.** "We are excited to work with Coupa on our digital transformation program and look forward to exploring all the platform has to offer, including analytics, supplier management, sourcing, and more."

The Coupa BSM Platform, including capabilities such as Procure to Pay and Expense Management, will help NQA to provide procurement teams a user-friendly platform to consistently and seamlessly track and report purchase orders created across the business, improve invoice accuracy while reducing manual processes, and enable managers greater visibility into financial commitments. With Coupa's ability to scale with its customers, as NQA continues to grow it will be able to seamlessly manage sourcing activities and supplier contracts, as well as leverage analyzed data-driven insights to help support spend management decisions across the business.

"NQA had identified opportunities for improvement across its existing manual procurement practices, such as visibility into spend and digital organization of invoice activities," **said Steve Winter, chief revenue officer at Coupa**. "We are excited to work with NQA to help them realize the significant benefits automated processes can bring to their business in terms of procurement governance, financial visibility, and operational efficiency."

Coupa empowers companies around the world with the visibility and control they need to manage all their business spend in one place. To learn more, visit https://www.coupa.com/.

About Coupa Software
Coupa Software is the leading provider of BSM solutions. We offer a comprehensive, cloud-based BSM platform that has connected hundreds of organizations with more than four million suppliers globally. Our platform provides greater visibility into and control over how companies spend money. Using our platform, businesses are able to achieve real, measurable value and savings that drive their profitability. Learn more at www.coupa.com. Read more on the Coupa Blog or follow @Coupa on Twitter.

About North Queensland Airports (NQA)
North Queensland Airports owns and operates Cairns and Mackay airports in Queensland, Australia. Together, the airports welcome around six million passengers each year from domestic and international destinations. NQA airports serve a range of carriers from major international and domestic airlines through to general aviation charter operators, and support a range of aviation and non-aviation businesses.

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